

# [Alex ABBATE]

## PERSONAL DETAILS

Name: Alex Abbate

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Nationality: Italian

EU Driving licence (C – level)

## Personal Summary

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Experienced and independent freelance IT-ERP/Logistics Consultant and Project Manager with over 11 years experience of working in various industry segments. Operational level: Senior (CEO or Vice-President). Strong SCM/logistics background (total of 30 years). Large SOR/vendor selection and procurement experience. Skilled in system/business process analysis and design, logistics and supply chain management, business process reengineering, change management. Expertise in BPR, various PM methodologies (SSADM - STRADIS-YSM , DSDM - RAD). Agile/UML/CRC experience in retail. Additional info on <http://itadvisor.erp-abbate.co.uk>. Self-employed since 1998. Normally working for more than 1 client at the same time and for end users. Since 2011 owner manager of ABBATE CONSULTING ERP SRL, a Limited Company registered in Italy (EU).

## Professional Achievements

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- Spot right type of technology enablement path and brought in chosen technology in digestible clumps.
- Successfully managed change in niche industries.
- Properly addressed complex and difficult crisis management situations.
- Strong understanding of industry Best Practice and structured methodologies.
- Multicultural, extensive International experience in Europe and ME.
- Excellent understanding of technology evaluation/selection process and risk assessment methodologies.
- Fluent speaker of English, Italian, German, Danish and Norwegian (Intermediate Swedish, basic Finnish and Dutch). These languages have been used in deliverables, analysis workshops or during vendor evaluation/selection.

## Skills Summary

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- Microsoft Office Professional Suite
- Various CASE tools, such as Smart Draw, Visio
- Various PM/BA structured methodologies
- Platforms: Linux, Windows, IBM, MAC
- Familiar with the following IT/ERP/CRP Systems: iSeries based architectures, SAP R/3, SAP IS RETAIL, Red Prairie, ESA EXPLOIT FAST ERP, SMC PRACTOR, CYBERPLAN, NICIM, TXT, BAAN, J.D.EDWARDS, ORACLE ERP, BORM, GALILEO-SAN MARCO, FORMULA-DIAPASON, INFOR, MAPICS, ORACLE-SCM, NAVISION, AGRESSO, ARCHIPAD, STR, PRIMUS, MASTRO, CLICK4-REPLY, RETICOLO-REPLY, KORAM, IBS, MOVEX, StarBase, Artemis International, Exchequer, Selima, Great Plains, Pecas II, Tropos-SSI, Sage and CERM, Maximo. Kerridge K8, Zucchetti Ad Hoc. These systems were either subjected to evaluation or evaluation/selection/procurement/implementation
- Experience with complex multi-system environments.

## Industry Knowledge

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- Retail: FMCG, IT consumables, stationery, car retail, wood and Bau-Markt (Building/House Bricolage Centre)
- Manufacturing (mills): converting, chemical-adhesive, printing, narrow-web and paper-based products
- Manufacturing (on-line assembly): machine building, Telecom
- Engineering Process Construction: building (houses), building (power plants), building (turn-key plants) and furnishing
- Utilities: Oil, Gas, Electricity.

## Brief Career History

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MAIN PROJECTS (roles, clients and activity description) performed as self-employed since 1998 and chosen from a total of about 50 clients.

Fontenergy – (Construction – photovoltaic): Role: Senior SCM/ERP consultant. ERP selection project.

Videodelta Srl – (Retail – FMCG). Role: Senior SCM/ERP consultant and Programme Manager. Enterprise complete physical relocation, warehouse management process re-engineering.

Thresher Group – Steria – Welwyn Garden City (Retail – FMCG). Role: Senior SCM/ERP consultant. Impact analysis on SAP + Red Prairie Project.

Tonutti S.p.A (Corp) (Printing). Role: Senior SCM/logistics consultant and Programme Manager. ERP system conversion and logistic optimisation. Recurrent client.

Gas – Oil / Logistics Integrator (Africa). Role: Senior ERP Consultant. Strategic Analysis on ERP selection policies. Client's details are confidential.

BSS Group in Leicester (Retail – FMCG). Role: Senior Business Analyst/ERP consultant with BSS Group in Leicester. Analysed ERP-related risks. Developed configuration matrix. Client had various business segments with complex product hierarchies and pricing implications affecting supply chain and product/pricing modules. Analysed GAP & Fit Documentation and UAT/Delivery issues.

Industrial Service Products S.p.A. (Corp) (Retail-Distribution).

Role: Senior SCM-Logistics Analyst/Programme manager

Analysed business requirements for multi-site distribution logistics. Analysed in depth software upgrade requirements Coordinated cutover and infrastructure decommissioning. Created a detailed plan for technical relocation and merging of 2 logistics types (consumable supplies and stationery). in one central location. Analysed in depth software upgrade requirements. Coordinated cutover and infrastructure decommissioning. Initiated new feasibility assessment study for a new plant. Analysed following perspectives: business risks, potential disruptions, contingency plans, rollout validation procedures and fall back plans.

Foxilfree S.r.l. (Ltd) (Bio-energy).

Role: senior analyst and business advisor.

Italian importer of bio-energy plants from Scandinavia. Analysed business requirements for multi-site distribution logistics.

Tecnodelta S.r.l. (Ltd) (Chemical-adhesive).

Role: Senior Analyst.

Analysed requirements for a new artificial coating plant (ME location) and developed blueprint. Selected proper supporting technology. Established time implementation frame

Tecnocoating S.p.A. (Corp) (Chemical-adhesive).

Role: Senior Analyst/Programme Manager.

Artificial leather manufacturing company. Analysed corporate information flow. Analysed in depth software upgrade requirements. Selected ERP system. Assisted the client all through the implementation process. Restructuring analysis of production division and product configuration processes. Chosen and implemented production planning system (CRP) to be interfaced with ERP.

B.e.L. S.r.l. (Ltd) (Printing).

Role: Senior SCM-Logistics/ERP Analyst/Project Manager.

Italian label printing company, operating in Italy and Europe. Similar to Tecnocoating S.p.A. with same achievements, but with no CRP. Very complex SAP R/3 analysis deliverable. Analysed requirements for a new label printing factory. Developed blueprint. Selected proper supporting technology. Recurrent client.

Karl Pichler AG (Wood-Retail).

Role: Senior Analyst.

Austrian-Italian wood retailer, operating in Northern Italy and Austria (Algund, Bozen, Brixen and Innsbruck). Analysed corporate information flow. Delivered optimisation path.

Probest S.p.A. (Corp) (Training EU centre).

Role: Model validation analyst. International Management Training Service Company, based in Milan, Italy. Assignments at council level in UK (ESSEX) and EIRE.

Line1 Gmbh (Utilities – Power).

Role: Senior ERP Analyst.

Italian German-speaking power plants building company, operating in Northern Italy, Austria and Germany. Analysed corporate information flow. Analysed in depth software upgrade requirements. Coordinated cutover and infrastructure decommissioning. Initiated new feasibility assessment study for a new plant. Analysed following perspectives: business risks, potential disruptions, contingency plans, rollout validation procedures and fall back plans. Selected ERP system. Assisted the client in the initial stage of implementation.

Zimmerhofer Gmbh (Building).

Role: Senior ERP Analyst.

Italian German-speaking building company, operating in Northern Italy and Austria. Very similar to Line1 Gmbh, with same achievements.

Schweitzer AG (Furnishing).

Role: Senior analyst and training advisor.

Italian-Swiss leading furnishing company. Analysed corporate information flow. Developed training procedures for system users. Trained corporate project managers in performing product configuration activities in various company locations Zurich, Frankfurt, Naturns. Developed specs for corporate intranet. Cooperation with CIM-Betriebsberatung, Hannover.

#### EMPLOYEE ROLES

Boma S.r.l. (Ltd) May96 - Dec97 (Chemical-adhesive)

Role: Director of Logistics/ADP. Chemical-adhesive manufacturer.

Director of IT/Logistics for a Chemical Plant, manufacturing bi-adhesive tapes.

NATO Oct88 - May96 (Military – Telecom)

Role: Chief of Logistics for NATO Integrated Communication Systems (N.I.C.S.).

ARMY Oct80 - Sep88

Signals Support Unit Commander. Unit commander in supply branches of telecommunication units.